



Only **40** Business Days Remain Until The E-Rx Deadline

Eligible professionals must send out at least 10 e-scripts by July 1, 2011 or they will be [penalized 1% in 2012 by Medicare](#). With the deadline fast approaching make sure to include in your timeline the setup time (48 Hours), enrolment (up to 5 business days) and writing your first 10 e-scripts. For example if you have \$500k of Medicare charges, you will be penalized \$5k in 2012 by Medicare.

With a tight deadline ahead, many vendors are offering "Free" E-Rx software, which may sound great but make sure that you get all the information behind the "free". A common "catch" is that unless you choose that vendor as your EMR provider you can lose all of your patient information stored within their E-Rx software. Cal-Med offers a powerful and affordable E-Rx software with support and no catches.

Just Some of the Cal-Med's E-Rx Benefits:

- Seamless Integration with Practice Expert
- Reduces Medication Prescription Errors
- Creates a Complete Patient Medication History
- Real-Time Communication with Doctors, Pharmacies & Patients
- Provides Critical Drug Alerts & Patient Specific Information

To see what the Cal-Med E-Rx can do, we invite you to join one of our ongoing demos that are held every Monday, Wednesday and Friday at 12:30pm. To register please visit us at www.cal-med.com or email Chris Urzua at curzua@cal-med.com

LabCorp Interface

Cal-Med is interfacing with [LabCorp](#) in enabling our EMR to send and receive lab orders, similar to our existing interface with [Quest Diagnostics](#). In interfacing with LapCorp, Cal-Med is now connected with the two largest labs in the world. This brings great power to our already robust [EMR solution](#), by giving our clients more connection choices. We are continuing to form other lab connections as well. To learn more about this powerful interface contact Chris Urzua at curzua@cal-med.com.

Practice Expert EMR Free Trail

We are offering to our existing clients that have [Practice Expert PM software](#) a free 60 day trail of [our EMR software](#). No contracts to sign or obligations to continue after the free trail is over. To take part in this free trial please contact Chris Urzua at curzua@cal-med.com for full details on accessing the free trail and support.

HITECH Act Not Effected By Recent Budget Cuts

There was talk and worry about the recent \$38 billion budget cuts and if it would affect the HITECH Act. Released on April 12th in a statement stating, no cuts are being taken from the HITECH Act and that the monies have already been set aside for the program funding (Source: [Health Data Management](#)). With reassurance that the monies will not be affected by the budgets cuts eligible providers have the time to choose an EMR that mold's perfectly to their unique workflow.

The selecting of an EMR solution should be based on three main points, which Cal-Med has prided their development on:

1. Usability - The EMR was designed and developed with a focus of usability in mind, meaning, although the solutions are highly complex, the user interface is extremely intuitive, and easy to use.
2. Customization - The software is offered as a perpetual license, which can be individually customized beyond what is already able to configure, to allow for the most fitting software to your workflow, unlike universal and limited web-based solutions.
3. Workflow - Offering solutions to over 20+ specialties and growing, we are strong believers in specialty-driven solutions, which are specific to a respective doctor's solution.

Additionally, please note that per the CMS guidelines, providers are able to receive the full amount of Medicare incentive monies, even if they apply at the end of 2012, and for Medicaid by the end of 2016.

Quick Response Code (QR Code)

Starting to crop up around is a new technology feature called QR Code, which allows a website, social media site, or message to be coded within the image and all that is needed to see these is a Smartphone (such as Android or iPhone) and a QR Code Reader app.

1. Download a QR Reader App (such as i-Nigma on iPhone or QR Droid on Android).
2. Select the camera icon and point the phone at the QR Code.
3. The app will read the QR Code and show you where it leads to, try it out now and see where ours leads you to.